









NBG PANGAEA REIC

June 2017

Disclaimer



This presentation has been prepared by NBG PANGAEA Real Estate Investment Company (former MIG Real Estate REIC or the Company) solely for information purposes and cannot be used for any other purpose. It is not, therefore, permitted to publish or copy or dispatch this presentation by any other person.

This presentation is not an offer to buy or sell or a solicitation of an offer to buy or sell any transferrable security or other financial instruments or to participate in any other investment. No information or part of this presentation may be construed as constituting investment advice or a recommendation to enter into any transaction. No representation or warranty is given by the Company with respect to the accuracy or completeness of the information included in this presentation, and no claim is made that any future offer to transact on any relevant securities will conform to any terms that may be contained herein. Investors should, therefore, determine, before entering into any transaction, any economic risks and benefits, as well as any legal, tax and accounting consequences of doing so, as well as their ability to assume such risks, without reliance on the information contained in this presentation.

PROJECTIONS – ESTIMATES – FORWARD LOOKING STATEMENTS

The presentation includes both information based on historical financial data and may include estimates, projections and other forward looking statements.

Any such reference is a forward looking statement based upon certain assumptions that in the future may be proven in fact wrong or inaccurate. These assumptions may be influenced by factors within or beyond our control, and actual results may materially differ from the relevant statements included herein.

The Company does not intend to amend or update this presentation in case such estimates, projections or forward looking statements do not materialise or change in the future.

NBG Pangaea at a glance



Republic

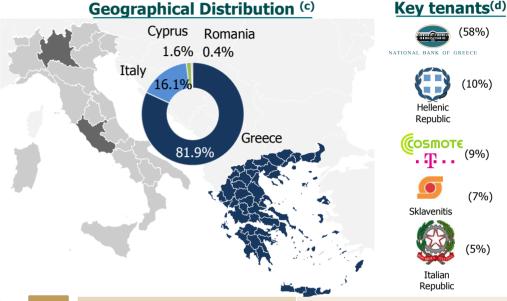
Largest listed Real Estate Investment Company ("REIC") in Greece

Key facts

Portfolio Metrics

- Largest Greek REIC(a) with a €1.5bn portfolio of commercial assets in Greece & Cyprus ("Hellenic Market"), Italy and Romania (b) (c)
- Portfolio consists of high quality and high yielding assets, with creditworthy tenants on long-term leases
- Highly experienced internal management team with local knowledge and an active asset management approach and sourcing ability
 - Activity since 2013 includes issuance of €237mn corporate bond loan and completing c. €620mn of acquisitions
- Robust capital structure, providing headroom for substantial acquisitions

Appraised Value ^{(b)(c)}	€1.5bn
No. of Properties	334
GLA (sqm)	911k
Yield based on annualised rent ^{(c) (e)}	8.0%
Occupancy ratio	98%
WALT excluding break options	19 years
WALT including break options	14 years



Total Assets as of Q1 2017	€1.64bn
NAV as of Q1 2017	€1.21bn
EPRA NAV as of Q1 2017	€1.21bn
LTV as of Q1 2017	27.1%
Net LTV as of Q1 2017	22.7%
Annualised rents (e)	116.3mn
Target dividend payout ratio	90%

⁽a) Based on the appraised value of properties

⁽b) Including the owner occupied properties (appraised value: €2.0m) and the Pomezia land plot in Italy (appraised value: €53.5m)

⁽c) Valuation by the independent statutory valuers as of 31-Dec-2016, incl. valuation of acquisitions in Apr-2017, excl. valuation of owner occupied properties and the Pomezia land plot in Italy

⁽d) Percentage represents the % of annualised rent by tenant, i.e. rental income as of 31-Mar-2017 multiplied by 12 (including new leases concluded post 31-Mar-2017 or new lease agreements in progress) (e) Annualised rent as of 31-Mar-2017 calculated as 31-Mar-2017 monthly base rent per the leases multiplied by 12 (including new leases concluded post 31-Mar-2017 or new lease agreements in progress)

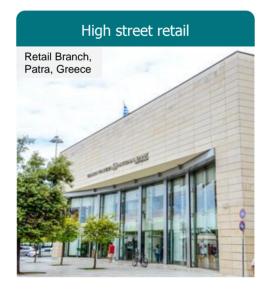
NBG Pangaea's assets: High quality commercial real estate assets









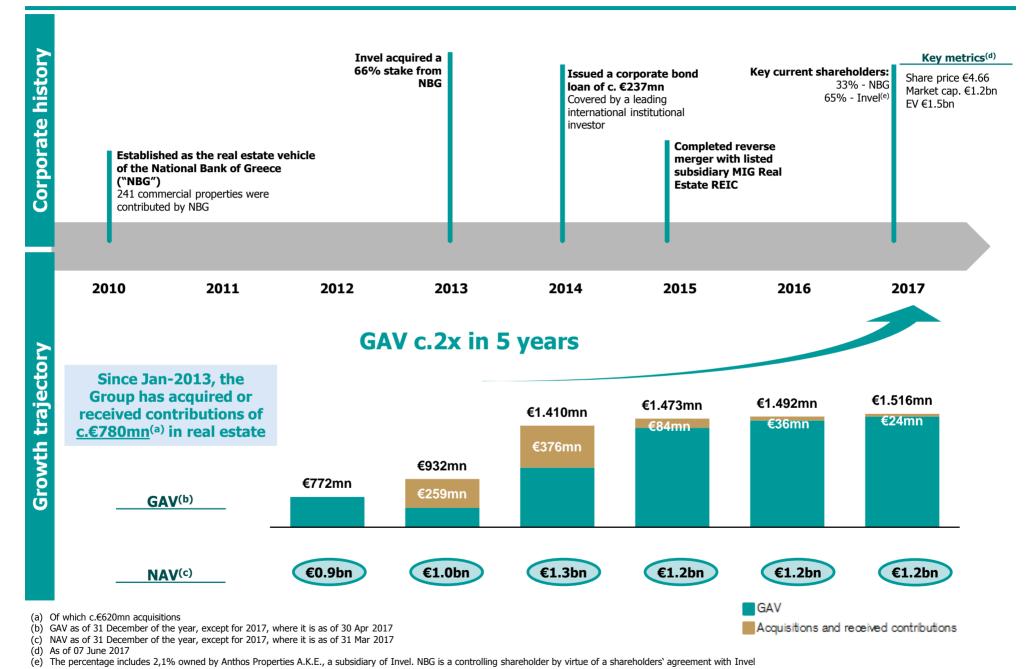






NBG Pangaea: Milestones





⁴

Business and investment strategy of NBG Pangaea



Growth through acquisitions in Greece and selected opportunities in SEE

1 Focus

Type

- 65 75% office/retail
- 25 35% other

Geography

- Focus on Hellenic market
- Selective acquisitions in the wider region, such as Italy and the SEE

Selection

Key Criteria

- Strong fundamentals
 - Prime locations with significant potential for value creation
 - High yielding assets with high occupancy levels
 - Long term leases with high quality tenants
 - Environmental efficiency
- Attractive risk/return profile

3 Execution

Concluded investments

c. €620mn invested since 2013

Investment plan

 Target €0.5 – 0.7bn in the next 1.5 – 2 years

Capital structure

Target 35 – 45% LTV

Value creation

- NAV appreciation
- Inflation-adjusted rents
- Tax efficient structure
- Strong dividend distribution
- Leverage management capabilities
- Active asset management with track record

Investment highlights



The real estate market in Greece is on the recovery path supported by positive macro fundamentals The leading commercial real estate company in Greece with additional presence in the wider region High-quality, high-yielding, diversified portfolio in prime urban locations Predictable cash flows driven by high occupancy levels, strong tenant base and long term leases NBG PANGAEA Robust capital structure with significant headroom to fund new acquisitions 6 Internally managed by experienced professionals with proven sourcing, execution and value creation track record

Best placed to secure large pipeline of acquisition opportunities

6



The real estate market in Greece is on the recovery path supported by positive macro fundamentals



Greek government bond yields stabilise...



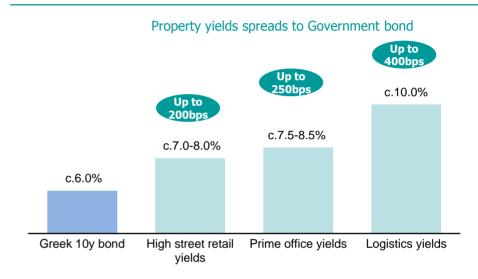
Positive Greek economy growth forecasts(b)...



Note: Data as of 06-Jun-2017

- a) Potential NPL-related properties excluded
- (b) According to IHS forecasts as of 15-May-2017

...while the real estate market offers a higher yield



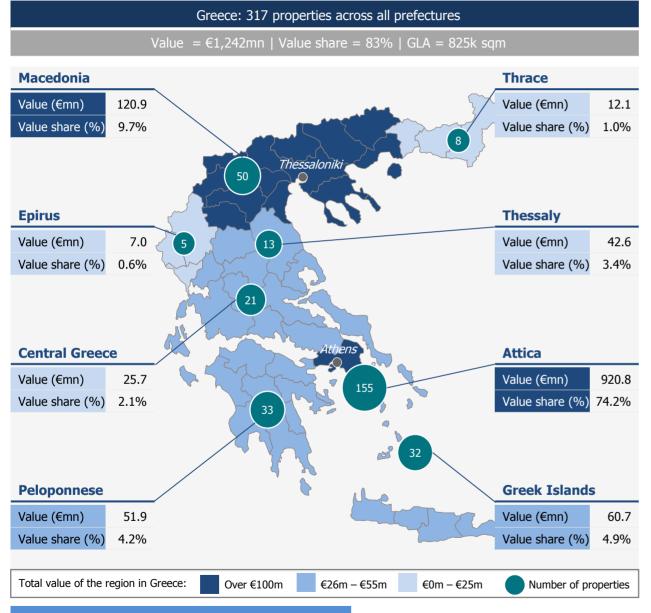
...create fundamentals for the rebound in the Greek real estate market

	Office	High street retail
Prime rents		
Prime yields		
Supply ^(a)		
Demand		

2

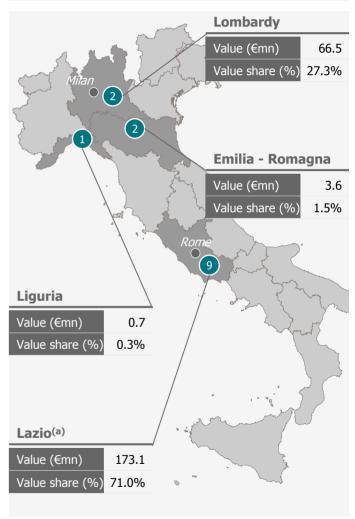
The leading commercial real estate company in Greece with additional presence in the wider region







Value = €244mn | Value share = 16% | GLA = 71k sqm



Cyprus (c): 1 assets in Limassol

Note: Value derives from the valuation by the independent statutory valuers as of 31-Dec-2016, incl. valuation of acquisitions in Apr-2016

- (a) Includes a land plot in Pomezia
- (b) The properties in Romania are valued at €6m and constitute 0.4% share of the company's valuation (64% of MV is located in Bucharest)
- (c) The property in Cyprus is valued at €24m and constitutes 1.6% share of the company's valuation

Romania^(b): 2 assets in 2 cities

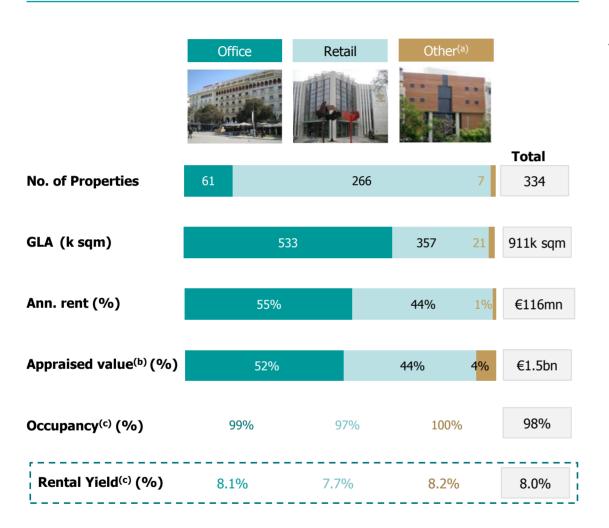


High-quality, high-yielding, diversified portfolio in prime urban locations



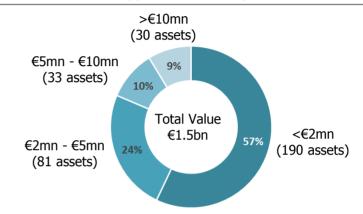
9

Attractive yielding portfolio



Well diversified portfolio





Largest tenant - National Bank of Greece - Portfolio highlights

- √ NBG currently leases 231 properties
 - 26 office properties (d)
 - 3 other (d)
 - 202 retail properties (d) (used as bank branches), representing c. 40% of NBG's branches in Greece in the portfolio
- NBG has already fulfilled restructuring plan commitment to reduce # of branches below 540 (Dec-16: 510)
- ✓ NBG represents c. 58% of the annualized rental income
- (a) The category "Other" includes city hotels, storage spaces, archive buildings, petrol stations, parking space and the Pomezia land plot in Italy
- (b) Valuation by the independent statutory valuers as of 31-Dec-2016, incl. valuation of acquisitions in Apr-2016, including the owner occupied properties (appraised value: €2.0m) and the Pomezia land plot in Italy (appraised value: €53.5m)
- c) Excluding the Pomezia land plot in Italy and the owner-occupied properties
- d) Breakdown based on the primary use



Predictable cash flows driven by high occupancy levels, strong tenant base and long term leases



Lease profile

WALT c. 19 years taking into account the lease term WALT c. 16 years excluding leases with NBG

WALT c. 14 years taking into account the contractually "closed" lease term WALT c. 10 years excluding leases with NBG

95% of the annualised rents not subject to break options (a)



Tenant mix with strong covenants

Public Financial Corporates Other Administration Institutions

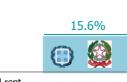
Rents Indexation

c. 91% of the annualized rent indexed annually by at least CPI, or EHICP, or ISTAT.

60.4%

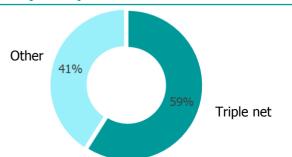






0.3%

Majority of triple net leases (b)



Note: Percentages shown on the page are based on annualised rent

- The percentages for NBG and Hellenic Republic do not include the flexibility mechanism
- Pursuant to triple net leases the tenant is liable for all property expenses (excluding property ownership taxes), insurance premiums, and repair and maintenance Source: Company information as of 13-Jun-2017



Robust capital structure with significant headroom to fund new acquisitions



11

	31.03.2017
Gearing ratio (Borrowings / Total Assets)	24.6%
LTV ratio (Borrowings/ Investment Property + Owner-occupied property ^(a))	27.1%
Net LTV ratio (Net Borrowings ^(b) / Investment Property + Owner-occupied property ^(a))	22.7%

Target LTV: 35 - 45%

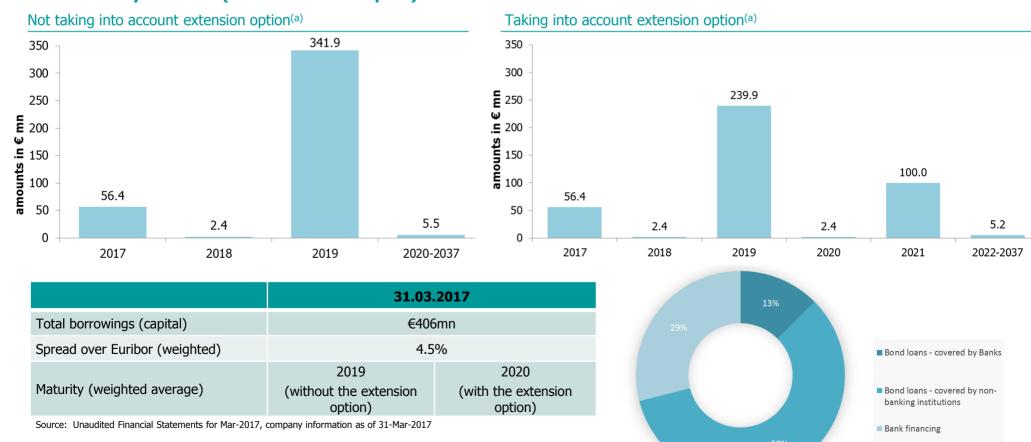
(a) Valuation by the independent statutory valuers as of 31-Dec-2016

facility for an additional 2-year period at the Company's discretion

(b) Net Borrowings: Borrowings less cash and cash equivalents

Debt maturity schedule (amortization of capital) as of 31-Mar-2017

It refers to Group's loan agreements in Italy according to which there is an option to extend the maturity date of loan





Internally managed by experienced professionals with proven sourcing, execution and value creation track record



Internally managed with strong corporate governance standards

27 employees

Board of Directors and BoD Committees

- **Board of Directors**
 - Nine members
 - At least two members are independent
- **Audit Committee**
- Human Resources and Remuneration Committee
- **Procurement Committee**

Investment Committee

- Main decision making body for investments by unanimity
- Five members nominated by the shareholders and appointed by the BoD

Other management and supervisory bodies

- Internal audit
- Compliance and Risk officer
- Investment and asset management sector
- Finance, treasury and operations sector



Internally managed by experienced professionals with proven sourcing, execution and value creation track record



13

Selected 2013–2017 acquisitions

	Karela	Metro Complex	HR S&LB	5 Cavour Str.	Limassol, Cyprus
Type					
	Office complex	Office complex	Portfolio of 14 properties	Office & retail building	Supermarket & Offices
Location	Paiania (Attica)	Milan	Across Greece	Rome	Limassol
Acquisition date	Feb-13	Mar-14	May-14	Jul-15	Apr-17
Acquisition value	€119.0mn	€62.6mn	€115.5mn	€45.1mn	€24.0mn
Appraised value(a)	€125.4mn	€65.0mn	€126.0mn	€50.1mn	€24.1mn
GLA	c. 62k sqm	c. 21k sqm	c. 204k sqm	c. 17k sqm	c. 12k sqm
Main Tenant	Cosmote	Cardif Vita, Cargeas Assicurazzioni, Adecco, Total Erg, Ipsos, Dorma Italia	Hellenic Republic	Office: Italian Republic (97%), Retail: Society No.G.A. SRL, Numismatica, Xu Guanshan, Jolly Srl	Sklavenitis Group
Lease expiry	2042	2020 (average)	2034	2020 (average)	2042
Occupancy	100%	100%	100%	100%	100%
Funding	100% equity	100% equity	Mainly equity	100% debt	100% debt
Sourcing	Developer	Family offices	Public institutions	Institutional investor	Corporate

⁽a) Valuation by the Independent Valuer as of 31-Dec-2016, including valuation for acquisitions in April-2017

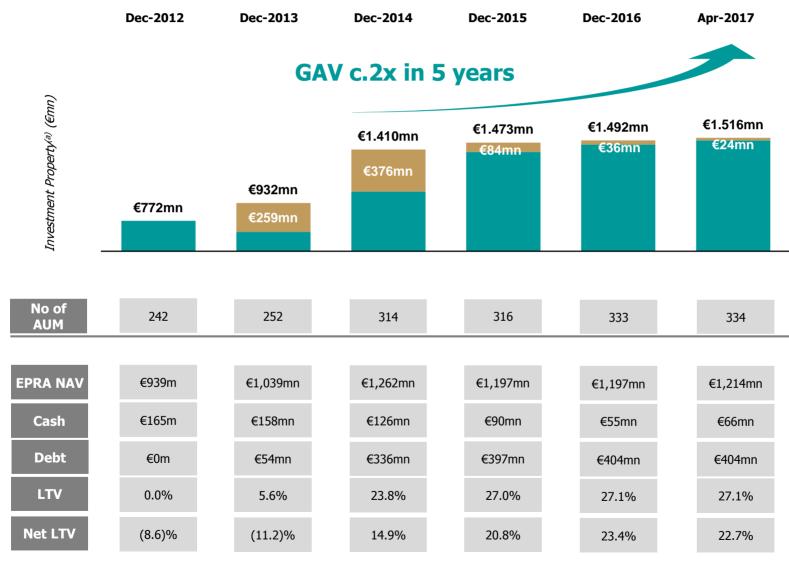
⁽b) The tenant is responsible for the implementation of the development works (at his own cost) in order for the properties to operate as city hotel and city hotel addressed to students, respectively



Internally managed by experienced professionals with proven sourcing, execution and value creation track record



Growth strategy to date based on successful acquisition activity



⁽a) Investment Property figures in this page include the owner-occupied properties. By excluding the market value of the owner occupied property the Investment Property figures would be €771mn in YE 2012; €931mn in YE 2013: €1,480mn in YE 2014; €1,470mn in YE 2015, €1,490mn in YE 2016 and €1,514mn in Apr 2017

b) EPRA NAV, Cash, Debt, LTV and Net LTV as of 31 December of the year, except for 2017, where it is as of 31-Mar-2017



Best placed to secure large pipeline of acquisition opportunities



Unique sourcing network and competitive advantages in bidding processes

Visible pipeline of opportunities

Financial Institutions

Public institutions

Developers

Private owners / Family offices

Large corporates

Institutional investors

- Strong pipeline of future opportunities
- Limited competition from other investors
- One of the leading market players in Greece with competitive local market knowledge/experience

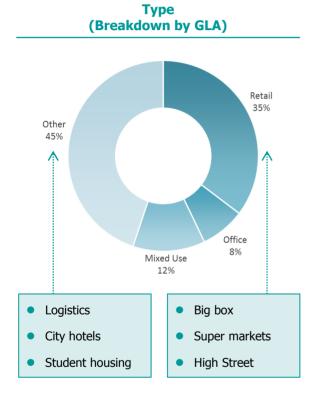


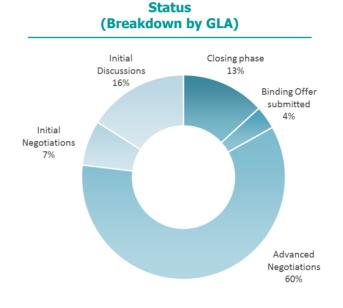
Best placed to secure large pipeline of acquisition opportunities

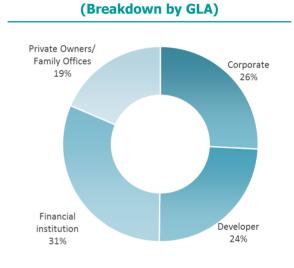


16

Large pipeline of single asset and portfolio opportunities identified in the Hellenic Market



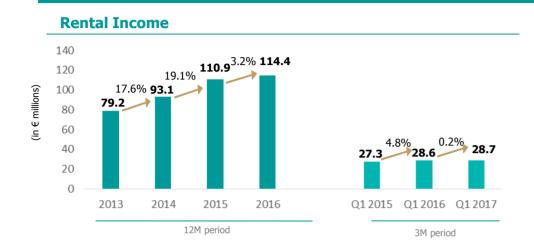


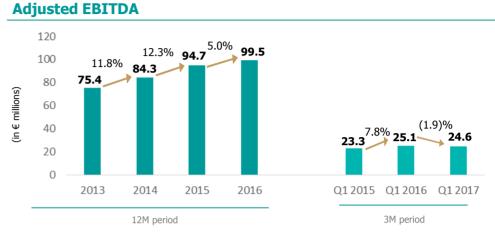


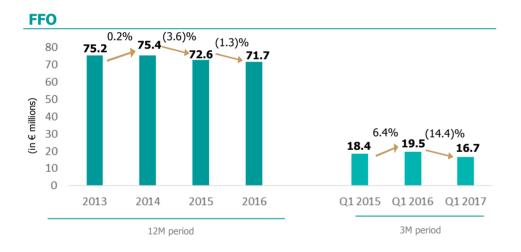
Source

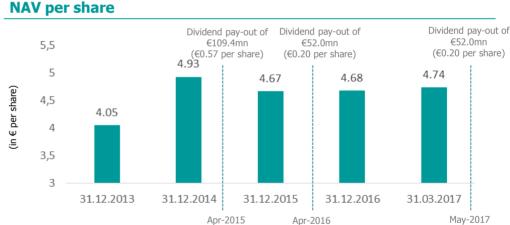
Financial summary











The tax framework for Greek REICs was amended in June 2016, i.e. a minimum tax threshold of 0.375% on the REIC's average investments plus cash has been introduced for each semester (i.e. 0.75% annually).

As a result, taxes on a Group level increased from €1.4m in 2015 to €6.8mn in 2016 (increase of 388%) and from €0.4mn in Q1 2016 to €2.7mn in Q1 2017 (increase of 598%), causing FFO to decrease.



Appendix

Selective acquisitions 2013 - 2014



19

	19 Ermou Str.	Lamaro	MIGRE REIC	Portfolio of commercial assets
Туре	Retail property	Office building	A listed REIC with a portfolio of office & retail properties	Portfolio of 7 supermarkets
Location	Athens	Rome	Greece (mainly in Attica) & Romania	Across Greece
Acquisition date	Feb-14	Mar-14	Aug-14	Sep-14 to Dec-14
Acquisition value	€5.9mn	€13.5mn	€54.0mn	€96.1mn
Appraised value ^(a)	€6.2mn	€12.6mn	€54.6mn	€91.9mn
GLA	c. 1k sqm	c. 12k sqm	c. 29k sqm	c. 110k sqm
Main Tenant / End User	Folli Follie ^(b)	Telecom Italia	Piraeus Bank, Marfin Bank Romania, Grant Thornton, BCG & others	Sklavenitis Group
Lease expiry	2030	2022	2021 (average)	2039
Occupancy	100%	100%	71%	100%
Funding	100% equity	100% equity	Mixed	100% debt
Sourcing	Public institutions	Family offices	Family office	Corporate

⁽a) Valuation by the Independent Valuer as of 31-Dec-2016

⁽b) The property has been acquired vacant. The Company has leased the property to Folli Follie in Sep-2014

Selective acquisitions 2015 - 2017



20

	6 Cavour Str.	Portfolio of commercial assets	City hotel	City hotel addressed to students
Туре	Office building	Portfolio of 7 commercial assets (mainly retail and offices)	City hotel	City hotel
Location	Rome	Across Italy	Patra	Patra
LOCATION	Konie	ACIOSS Italy	raua	raua
Acquisition date	Feb-15	Dec-16	Dec	:-16
Acquisition value	€38.7mn	€21.6mn	€3.7	7mn
Appraised value ^(a)	€40.8mn	€22.6mn	€4.7	Lmn
GLA	c. 14k sqm	c. 6k sqm	c. 5k sqm	c. 2k sqm
Main Tenant / End User	Italian Republic	Cernaia, Banca Popolare di Sondrio, Societa Essenziale, Caserma Carabinieri Trionfale, Mango Italia, SM Italia, ASL, Zara	DPN ^(b)	DPN ^(b)
Lease expiry	2024	2021 (average)	2041	2041
Occupancy	100%	100%	100%	100%
Funding	100% debt	100% debt	100%	debt
Sourcing	Institutional investor	Family offices	Deve	loper

⁽a) Valuation by the Independent Valuer as of 31-Dec-2016, including valuation for acquisitions in April-2017

⁽b) The tenant is responsible for the implementation of the development works (at his own cost) in order for the properties to operate as city hotel and city hotel addressed to students, respectively

Consolidated income statement – IFRS



	12M-Period Ended			3	M-Period Ende	d Ended	
Amounts in € ′000s	Dec-2013	Dec-2014	Dec-2015	Dec-2016	Mar-2015	Mar-2016	Mar-2017
Revenue	79,166	93,054	110,861	115,433	27,300	28,644	28,709
	79,166	93,054	110,861	115,433	27,300	28,644	28,709
Net Gain / (Loss) from Fair Value Adjustment on Investment Property	(101,988)	98,651	(23,723)	(18,220)	915	(453)	-
Direct Property Relating Expenses	(2,850)	(6,718)	(12,576)	(12,342)	(2,951)	(2,557)	(3,090)
Employee Expenses	(484)	(1.287)	(2,175)	(2,119)	(596)	(566)	(542)
Depreciation of Property and Equipment	(14)	(23)	(40)	(24)	(13)	(7)	(6)
Amortisation of Intangible Assets	(29)	(29)	(29)	(28)	(7)	(7)	(7)
Net change in fair value of financial instruments at fair value through profit or loss	293	(125)	416	1,145	335	212	365
Other Income	921	4.472	1,686	500	205	83	79
Other Expenses	(435)	(1.435)	(9,716)	(2,980)	(568)	(776)	(495)
Social Corporate Responsibility	-	-	-	(153)	-	-	(27)
Operating Profit / (Loss)	(25,420)	186,560	64,704	81,212	24,620	24,573	24,986
Interest Income	5,510	3,233	182	142	90	66	6
Finance Costs	(4,032)	(10,693)	(20,814)	(21,099)	(4,699)	(5,252)	(5,198)
Interest income - net	1,478	(7,460)	(20,632)	(20,957)	(4,609)	(5,186)	(5,192)
Profit / (Loss) Before Tax	(23,942)	179,100	44,072	60,255	20,011	19,387	19,794
REITs Tax Expense	(1,666)	(1,482)	(1,392)	(6,792)	(324)	(390)	(2,721)
Profit / (Loss) for the period	(25,608)	177,618	42,680	53,463	19,687	18,997	17,073

Consolidated statement of financial position – IFRS



Name						NDO TANGAL
Non-current Assets	Amounts in € ′000s	Dec-2013	Dec-2014	Dec-2015	Dec-2016	Mar-2017
Propertry and Equipment 1,433 1,407,659 1,470,079 1,490,000 1,490,036 1,470,470 1,490,036 1,470,470 1,470,	Assets					
Property and Equipment	Non-current Assets					
Property and Equipment 1,433 4,334 3,348 2,265 13,029 Intangible Assets 245 216 187 159 152 Deferred tax assets - - - 17,314 17,325 6,624 Corner Lassets - 1,423,946 1,490,928 1,509,750 1,509,842 Current Assets - - - 1,709,750 1,709,750 1,509,750 1,509,750 1,509,842 Cash and Cash Equivalents 160,963 125,638 90,433 54,732 65,812 Cash and Cash Equivalents 160,963 125,638 90,433 54,732 65,812 Total Assets 1,110,546 1,636,702 125,507 115,747 131,101 Total Assets 1,110,546 1,636,702 125,507 1,524,947 1,640,943 Share Capital and Reserves 1,110,546 1,5890 15,890 15,890 15,890 15,890 15,890 15,890 15,890 15,890 15,890 15,890 15,890 <	Investment Property	930,879	1,407,659	1,470,079	1,490,000	1,490,036
Intangible Assets	Property and Equipment	1,433	4,334	3,348	2,265	
Deferred tax assets (the total part of the Long-Term Receivables - - 1.7.3.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.						
Other Long-Term Receivables - 11,737 17,314 17,325 6,624 Current Assets Trade and Other Receivables 17,026 87,118 35,074 61,015 65,289 Cash and Cash Equivalents 160,963 125,638 90,433 54,732 65,812 Cash and Cash Equivalents 177,989 212,756 125,507 115,747 131,101 Total Assets 1,110,546 1,636,702 1,616,435 1,625,497 1,640,943 Shareholders' Equity and Liabilities 1 735,712 765,193 766,484 766,484 766,484 Share Premium - 15,890 15,890 15,890 15,890 15,890 15,890 15,890 15,890 15,890 15,890 15,890 15,890 13,6173 336,173		-	-	-	1	1
Current Assets 1,23,946 1,490,928 1,509,750 1,509,842 Current Assets 17,026 87,118 35,074 61,015 65,289 Cash and Cash Equivalents 160,963 125,638 90,433 54,732 65,812 Total Assets 1,110,546 1,636,702 1,616,435 1,525,497 131,101 Total Assets 1,110,546 1,636,702 1,616,435 1,625,497 1,640,943 Share Capital and Reserves 1,110,546 765,193 766,484 766,484 766,484 Share Capital 735,712 765,193 766,484 766,484 766,484 Share Premium - 15,890 <td></td> <td>-</td> <td>11.737</td> <td>17,314</td> <td>17,325</td> <td>6,624</td>		-	11.737	17,314	17,325	6,624
Trade and Other Receivables Cash and Cash Equivalents 17,026 16,0963 125,638 90,433 54,732 65,812 65,812 125,007 115,747 131,101 65,289 65,812 65,8		932,557		,		
Cash and Cash Equivalents 160,963 125,638 90,433 54,732 65,812 Total Assets 177,989 212,756 125,507 115,747 131,101 Share Capital 1,110,546 1,636,702 1,616,435 1,625,497 1,640,943 Share Capital and Reserves Share Capital 735,712 765,193 766,484 766,484 566,484 Share Premium - 15,890 15,8	Current Assets					
Total Assets	Trade and Other Receivables	17,026	87,118	35,074	61,015	65,289
Total Assets 1,110,546 1,636,702 1,616,435 1,625,497 1,640,943 Share holders' Equity and Liabilities Capital and Reserves 735,712 765,193 766,484 766,484 766,484 Share Capital 735,712 765,193 766,484 766,484 766,484 Share Premium - 15,890 15,890 15,890 15,890 Reserves 326,973 326,953 333,615 336,119 336,173 Retained Earnings / (Losses) (26,502) 151,038 77,719 76,448 93,521 Equity Attributable to Company's Shareholders 1,036,183 1,259,074 1,193,708 1,194,941 1,212,068 Non Controlling Interests - 1,362 - - - - Total Shareholders' Equity 1,036,183 1,250,074 1,193,708 1,194,941 1,212,068 Non-current Liabilities 1,036,183 1,260,436 1,193,708 1,194,941 1,212,068 Non-current Liabilities 2,13 1,24 1,24 1,24 1,	Cash and Cash Equivalents	160,963	125,638	90,433	54,732	65,812
Total Assets 1,110,546 1,636,702 1,616,435 1,625,497 1,640,943 Share Capital and Reserves Share Capital Age and Reserves Share Capital 735,712 765,193 766,484 766,484 766,484 Share Premium - 15,890 15,890 15,890 15,890 Reserves 326,973 326,953 333,615 336,119 336,173 Retained Earnings / (Losses) (26,502) 151,038 77,719 76,448 93,521 Equity Attributable to Company's Shareholders 1,036,183 1,259,074 1,193,708 1,194,941 1,212,068 Non-Controlling Interests - 1,362 - - - - Total Shareholders' Equity 1,036,183 1,260,436 1,193,708 1,194,941 1,212,068 Non-current Liabilities - 1,362 - - - - Borrowings 51,390 320,054 387,284 344,843 345,352 Retirement Benefit Obligations 26 251 <td></td> <td>177,989</td> <td>212,756</td> <td>125,507</td> <td>115,747</td> <td>131,101</td>		177,989	212,756	125,507	115,747	131,101
Capital and Reserves Share Capital 735,712 765,193 766,484 766,484 766,484 Share Premium - 15,890 15,890 15,890 15,890 Reserves 326,973 326,953 333,615 336,119 336,173 Retained Earnings / (Losses) (26,502) 151,038 77,719 76,448 93,521 Equity Attributable to Company's Shareholders 1,036,183 1,259,074 1,193,708 1,194,941 1,212,068 Non Controlling Interests - 1,362 - - - - Non Coursett Liabilities - 1,362 - - - - Retirement Benefit Obligations 51,390 320,054 387,284 344,843 345,352 Retirement Benefit Obligations 26 251 213 174 178 Deferred Tax Liabilities 9,183 6,497 3,320 3,329 3,334 Trade and Other Payables 7,932 29,553 18,319 15,521	Total Assets	1,110,546	1,636,702	1,616,435	1,625,497	
Share Capital 735,712 765,193 766,484 766,484 766,484 Share Premium - 15,890 15,890 15,890 15,890 Reserves 326,973 326,953 333,615 336,119 336,173 Retained Earnings / (Losses) (26,502) 151,038 77,719 76,488 93,521 Equity Attributable to Company's Shareholders 1,036,183 1,259,074 1,193,708 1,194,941 1,212,068 Non Controlling Interests - 1,362 - - - - Non-current Liabilities - 1,366,183 1,259,074 1,193,708 1,194,941 1,212,068 Non Controlling Interests - 1,362 -<	Shareholders' Equity and Liabilities					
Share Premium 15,890 15,890 15,890 15,890 Reserves 326,973 326,953 333,615 336,119 336,173 Retained Earnings / (Losses) (26,502) 151,038 77,719 76,448 93,521 Equity Attributable to Company's Shareholders 1,036,183 1,259,074 1,193,708 1,194,941 1,212,068 Non Controlling Interests - 1,362 - - - Total Shareholders' Equity 1,036,183 1,260,436 1,193,708 1,194,941 1,212,068 Non-current Liabilities - 1,362 - - - - Borrowings 51,390 320,054 387,284 344,843 345,352 Retirement Benefit Obligations 26 251 213 174 178 Deferred Tax Liabilities 9,183 6,497 3,320 3,329 3,334 Other Long-Term Liabilities 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 86	Capital and Reserves					
Reserves 326,973 326,953 333,615 336,119 336,173 Retained Earnings / (Losses) (26,502) 151,038 77,719 76,448 93,521 Equity Attributable to Company's Shareholders 1,036,183 1,259,074 1,193,708 1,194,941 1,212,068 Non Controlling Interests - 1,362 - - - - Total Shareholders' Equity 1,036,183 1,260,436 1,193,708 1,194,941 1,212,068 Non-current Liabilities - 1,362 - - - - Borrowings 51,390 320,054 387,284 344,843 345,352 Retirement Benefit Obligations 26 251 213 174 178 Deferred Tax Liabilities 9,183 6,497 3,320 3,329 3,334 Other Long-Term Liabilities 9,183 6,497 3,310 348,544 349,069 Current Liabilities 7,932 29,553 18,319 15,521 16,525 Current Tax Liab	Share Capital	735,712	765,193	766,484	766,484	766,484
Retained Earnings / (Losses) (26,502) 151,038 77,719 76,448 93,521 Equity Attributable to Company's Shareholders 1,036,183 1,259,074 1,193,708 1,194,941 1,212,068 Non Controlling Interests - 1,362 - - - - Total Shareholders' Equity 1,036,183 1,260,436 1,193,708 1,194,941 1,212,068 Non-current Liabilities 1,036,183 1,260,436 1,193,708 1,194,941 1,212,068 Non-current Liabilities 51,390 320,054 387,284 344,843 345,352 Retirement Benefit Obligations 26 251 213 174 178 Deferred Tax Liabilities - 382 226 198 205 Other Long-Term Liabilities 9,183 6,497 3,320 3,329 3,334 Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Liabilities 782 866 756 5,364 2,713 Bo	Share Premium	-	15,890	15,890	15,890	15,890
Equity Attributable to Company's Shareholders 1,036,183 1,259,074 1,193,708 1,194,941 1,212,068 Non Controlling Interests - 1,362 - - - Total Shareholders' Equity 1,036,183 1,260,436 1,193,708 1,194,941 1,212,068 Non-current Liabilities Borrowings 51,390 320,054 387,284 344,843 345,352 Retirement Benefit Obligations 26 251 213 174 178 Deferred Tax Liability - 382 226 198 205 Other Long-Term Liabilities 9,183 6,497 3,320 3,329 3,334 Current Liabilities Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779	Reserves	326,973	326,953	333,615	336,119	336,173
Non Controlling Interests - 1,362 - - - Total Shareholders' Equity 1,036,183 1,260,436 1,193,708 1,194,941 1,212,068 Non-current Liabilities Suppose the color of the	Retained Earnings / (Losses)	(26,502)	151,038	77,719	76,448	93,521
Non-current Liabilities 51,390 320,054 387,284 344,843 345,352 Retirement Benefit Obligations 26 251 213 174 178 Deferred Tax Liability - 382 226 198 205 Other Long-Term Liabilities 9,183 6,497 3,320 3,329 3,334 Current Liabilities Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 Total Liabilities 74,363 376,266 422,727 430,556 428,875	Equity Attributable to Company's Shareholders	1,036,183	1,259,074	1,193,708	1,194,941	1,212,068
Non-current Liabilities Borrowings 51,390 320,054 387,284 344,843 345,352 Retirement Benefit Obligations 26 251 213 174 178 Deferred Tax Liability - 382 226 198 205 Other Long-Term Liabilities 9,183 6,497 3,320 3,329 3,334 Current Liabilities Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 Total Liabilities 74,363 376,266 422,727 430,556 428,875	Non Controlling Interests	-	1,362	-	-	-
Borrowings 51,390 320,054 387,284 344,843 345,352 Retirement Benefit Obligations 26 251 213 174 178 Deferred Tax Liability - 382 226 198 205 Other Long-Term Liabilities 9,183 6,497 3,320 3,329 3,334 Current Liabilities Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 Total Liabilities 74,363 376,266 422,727 430,556 428,875	Total Shareholders' Equity	1,036,183	1,260,436	1,193,708	1,194,941	1,212,068
Borrowings 51,390 320,054 387,284 344,843 345,352 Retirement Benefit Obligations 26 251 213 174 178 Deferred Tax Liability - 382 226 198 205 Other Long-Term Liabilities 9,183 6,497 3,320 3,329 3,334 Current Liabilities Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 Total Liabilities 74,363 376,266 422,727 430,556 428,875						
Retirement Benefit Obligations 26 251 213 174 178 Deferred Tax Liability - 382 226 198 205 Other Long-Term Liabilities 9,183 6,497 3,320 3,329 3,334 Current Liabilities Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 Total Liabilities 74,363 376,266 422,727 430,556 428,875						
Deferred Tax Liability - 382 226 198 205 Other Long-Term Liabilities 9,183 6,497 3,320 3,329 3,334 Current Liabilities Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 Total Liabilities 74,363 376,266 422,727 430,556 428,875			•	•		
Other Long-Term Liabilities 9,183 6,497 3,320 3,329 3,334 Current Liabilities Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 Total Liabilities 74,363 376,266 422,727 430,556 428,875	_	26				
Current Liabilities 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 Total Liabilities 74,363 376,266 422,727 430,556 428,875		-				
Current Liabilities Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 Total Liabilities 74,363 376,266 422,727 430,556 428,875	Other Long-Term Liabilities			-		
Trade and Other Payables 7,932 29,553 18,319 15,521 16,525 Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 Total Liabilities 74,363 376,266 422,727 430,556 428,875		60,599	327,184	391,043	348,544	349,069
Current Tax Liabilities 782 866 756 5,364 2,713 Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 13,764 49,082 31,684 82,012 79,806 Total Liabilities 74,363 376,266 422,727 430,556 428,875						
Borrowings 2,267 15,621 9,830 59,230 58,939 Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 13,764 49,082 31,684 82,012 79,806 Total Liabilities 74,363 376,266 422,727 430,556 428,875	•		•			•
Derivative Financial Instruments 2,783 3,042 2,779 1,897 1,629 13,764 49,082 31,684 82,012 79,806 Total Liabilities 74,363 376,266 422,727 430,556 428,875		-				
13,764 49,082 31,684 82,012 79,806 Total Liabilities 74,363 376,266 422,727 430,556 428,875			•	•		
Total Liabilities 74,363 376,266 422,727 430,556 428,875	Derivative Financial Instruments	,				
Total Shareholders' Equity and Liabilities 1,110,546 1,636,702 1,616,435 1,625,497 1,640,943			•		•	
	Total Shareholders' Equity and Liabilities	1,110,546	1,636,702	1,616,435	1,625,497	1,640,943

EBITDA and FFO calculations



ERIIDA		12M Period Ended					Period Ended	
Amounts in € ′000s	Dec-2013	Dec-2014	Dec-2015	Dec-2016	Mar-2015	Mar-2016	Mar-	
Profit / (Loss) for the period	(25,608)	177 618	42 680	53 463	19 687	18 997	17	

Amounts in € ′000s	Dec-2013	Dec-2014	Dec-2015	Dec-2016
Profit / (Loss) for the period	(25,608)	177,618	42,680	53,463
Plus: Depreciation of Property and Equipment and Amortisation of Intangible Assets	43	52	69	52
Plus / Less: Net Finance costs	(1,478)	7,460	20,362	20,957
Plus: Taxes	1,666	1,482	1,392	6,792
EBITDA	(25,377)	186,612	64,773	81,264
Plus / Less: Net non-recurring items	(917)	(3,788)	6,587	1,105
(Less) / Plus: Net change in fair value of financial instruments at fair value through profit or loss	(293)	125	(416)	(1,145)
Plus / Less: Net Loss / (Gain) from Fair Value Adjustment of Investment Property	101,988	(98,651)	23,723	18,220
Adjusted EBITDA	75,401	84,298	94,667	99,444
YoY Change of Adjusted EBITDA (%)		11.8%	12.3%	5.0%

Mar-2015	Mar-2016	Mar-2017
19,687	18,997	17,073
20	14	13
4,609	5,186	5,192
324	390	2,721
24,640	24,587	24,999
(92)	283	-
(335)	(212)	(365)
(915)	453	-
23,298	25,111	24,634
	7.8%	(1.9)%

Funds from Operations (FFO)

3M Period Ended

Amounts in € ′000s	Dec-2013	Dec-2014	Dec-2015	Dec-2016
Profit / (Loss) for the period	(25,608)	177,618	42,680	53,463
Plus: Depreciation of Property and Equipment and Amortisation of Intangible Assets	43	52	69	52
(Less) / Plus: Net change in fair value of financial instruments at fair value through profit or loss	(293)	125	(416)	(1,145)
Plus / Less: Net non-recurring items	(917)	(3,788)	6,587	1,105
Plus / Less: Net Loss / (Gain) from Fair Value Adjustment of Investment Property	101,988	(98,651)	23,723	18,220
Funds from Operations (FFO)	75,213	75,356	72,643	71,695
YoY Change of FFO (%)		0.2%	(3.6)%	(1.3)%

Mar-2015	Mar-2016	Mar-2017
19,687	18,997	17,073
20	14	13
(335)	(212)	(365)
(92)	283	-
(915)	453	-
18,365	19,535	16,721
	6.4%	(14.4)%

NAV & EPRA NAV break-down



Amounts in € ′000s	Dec-2013	Dec-2014	Dec-2015	Dec-2016	Mar-2017
Shareholders' Equity	1,036,183	1,259,074	1,193,708	1,194,941	1,212,068
(less): IFRS Adjustment (c)	(284)	(162)	(96)	(175)	(170]
NAV Y-o-Y Growth	1,035,899 <i>10.3%</i>	1,258,912 21.5%	1,193,612 (5.2%)	1,194,766 <i>0.1%</i>	1,211,898 <i>1.4%</i>
Fair Value of Financial Instruments	2,783	3,042	2,779	1,897	1,629
Deferred tax		382	226	197	204
EPRA NAV Y-o-Y Growth	1,038,682	1,262,336 <i>21.5%</i>	1,196,617 (5.2)%	1,196,860 <i>0.0%</i>	1,213,731 <i>1.4%</i>

Dividend pay-out of c. €109.4mn in April 2015

Dividend pay-out of c. €52.0mn in April 2016

REIC framework



25

Key Greek REIC Requirements

Asset requirements -

- At least 80% of the assets must be invested in real estate
- Development cost must not exceed 40% of the REIC's investment assets
- Single property value cannot exceed
 25% of the REIC's total investments.
- Assets for REIC operations cannot exceed 10% of the REIC's total assets.

Profit distribution/Leverage

- At least 50% of the annual net distributable profit
- Capital gains do not need to be distributed
- Overall leverage must not exceed
 75% of REIC's total assets

Legal requirements

- Incorporated as a "Societe Anonyme" with a minimum capital of €25m
- Mandatory listing on a regulated market operating in Greece
- Statutory seat must be in Greece

Tax Efficient Structure

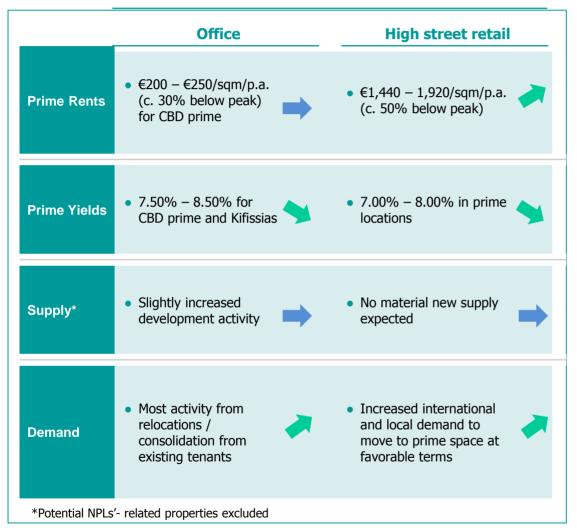
	REIC	Societe Anonyme
Corporate Income tax	 Investments and liquid assets taxed at 10%*(ECB rate + 1%) – Floor: 0,75% p.a. 	• 29% on taxable profit
Advance Tax	Exempt	 100% of the tax corresponding to the income of the previous tax year
Capital gains Tax	Exempt	Subject to CIT (29%)
RETT	Exempt	 3% RETT + 3% duty in favor of the municipalities on RETT
Dividend Tax	Exempt	• 15%
Special Real Estate Tax	Exempt	 Exemptions may apply subject to conditions

Source: Greek Law 2778/1999, as in force; PWC World Tax Summaries

Real Estate market outlook



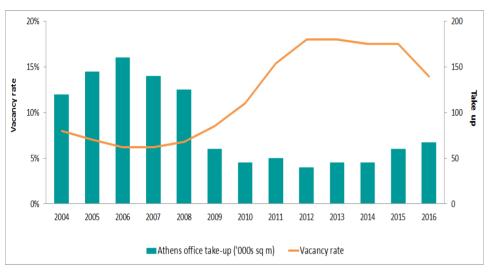
Greece: real estate market outlook



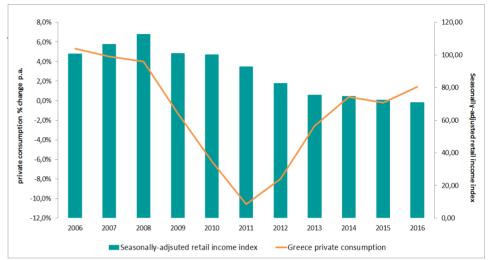
Office and Retail real estate market: Athens, Greece



Office take-up and vacancy rate



Private consumption and Retail income index (seasonally-adjusted)



Office rents and yields



High street and shopping center rents and yields

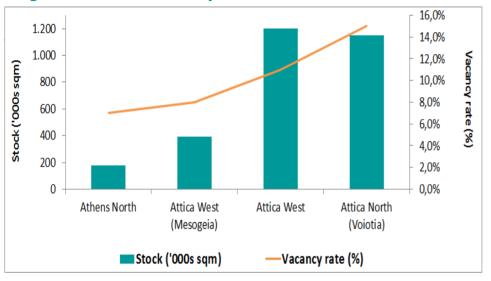


Source: reports by international real estate advisors and company data

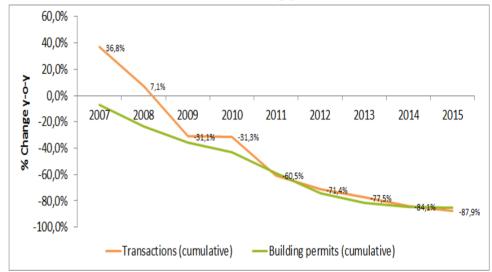
Logistics and Residential real estate market: Athens, Greece



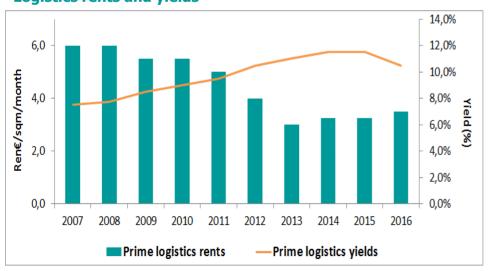
Logistics stock and vacancy rate



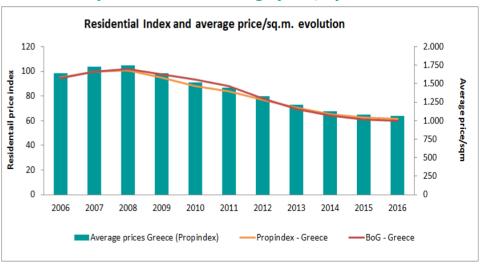
Cumulative % change in no. of residential transactions through financial institutions & new building permits



Logistics rents and yields



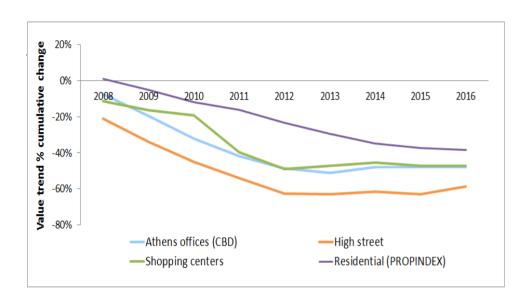
Residential price index and average price/sqm evolution

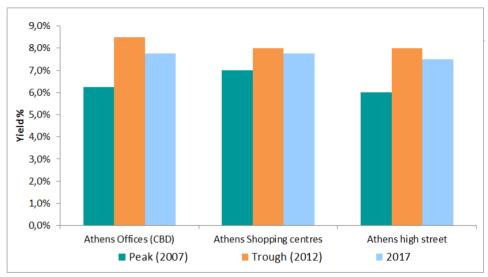


Source: reports by international real estate advisors and company data

Investment and historic market trends

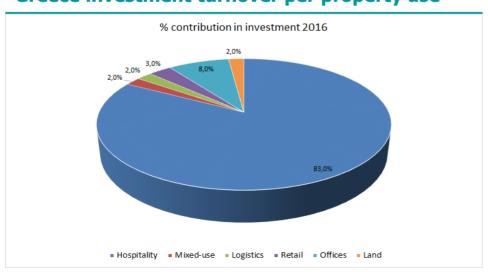


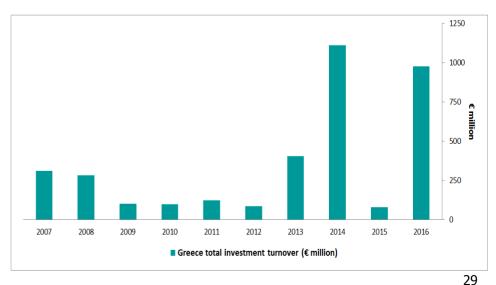




Greece investment turnover

Greece investment turnover per property use





Source: reports by international real estate advisors and company data

Overview of National Bank of Greece



- ✓ Oldest financial institution in Greece
- ✓ Lowest NPE ratio in Greece, the highest cash coverage and a solid track record in reducing NPEs
- ✓ Lowest ELA exposure among Greek Banks
- ✓ Best-in-Class loan/deposit ratio of 86% in Greece
- ✓ Solid CET1 ratio at 16.3%